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5 Lessons Learned from the Global Pandemic

[5 Lessons Learned from the Global Pandemic](#)

Five lab owners share what they learned navigating the COVID-19 crisis and how it will not only help them survive future disasters but thrive despite the challenges.

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LAB DAY Online is November 5-7 and November 12-14. Click below to register, it only takes a minute!

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9

5 Lessons Learned from
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BUSINESS STRATEGIES FOR DENTAL LABORATORY DECISION MAKERS

**Three Daughters Make Their Mark
on Third-Generation Family Lab**

While none of the three sisters ever planned to work in the laboratory long term, they now love working together and continuing their family's legacy. From L to R: Hannah Kaizer; Emily Murphy; their father, Jerry Kaizer, CDT; and Sarah Kaizer.

Turn to page 54

**Do You Know a Technician
Who's Under 40...and Fabulous?**

There's a younger generation of technicians vibrant and thriving in our community. If you know a technician under age 40 who deserves to be recognized for technical excellence or business acumen, we want to know! See page 49 for details about nominating a technician for our upcoming "40 Under 40" coverage.



Join Us for this
Can't-Miss Virtual Event

LMT
labday
Online FALL 2020

Go to LABDAYonline.com
Thursday-Saturday, November 5-7
& Thursday-Saturday, November 12-14

LAB DAY Online—a robust six days of FREE education and exhibits for dental laboratories—is the next-best, virus-safe solution to being there in person! Network, learn and earn your CDT CE credits during the 100+ Live Product Demos, daily Live Educational Webinars and over 65 Virtual Booths.

Registration is open now; turn to page 16 for all the details

Ivotion—One disc. One milling process. One denture.

Tune in to LMT LAB DAY Online and learn about Ivoclar Vivadent's newest innovation—Ivotion—the monolithic digital denture disc that allows you to fabricate a customized denture in one milling process with fewer manual working steps. Join Eric Kakucka, DD, on Friday, November 6 from 3:00-4:00pm EST for an introduction to Ivotion where you will also hear from industry experts in a panel discussion, moderated by Eric, on their experiences with Ivotion and the Ivotion Denture System. To register, visit LABDAYonline.com/IvoclarVivadent or for more information on Ivotion, see page 51.



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-  Kim Molinaro



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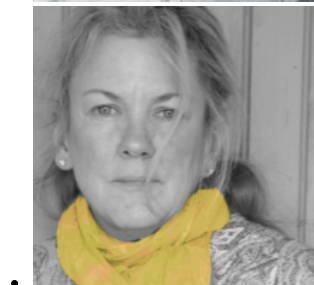


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All three of Owner Jerry Kaizer's daughters are helping to manage Kaizer Dental Lab, the family's 30-person removable laboratory in Farmington, CT.



• [Handler Manufacturing LLC Celebrates a Century in Business](#)

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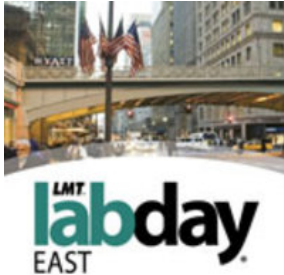
You don't get to be a 100-year old company by resting on your laurels—just ask Handler Manufacturing.



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Five lab owners share what they learned navigating the COVID-19 crisis and how it will not only help them survive future disasters but thrive despite the challenges.



The Hard Road Ahead Has Dentistry in Good Stead

Judy Fishman · [Publisher's Page](#) · [Oct 2020](#)

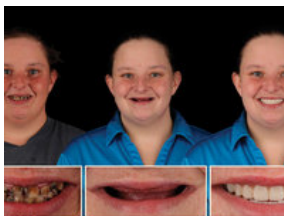
When this year comes to an end, there likely won't be the same sense of renewal that comes with the start of a new year. I think most of us are pretty reconciled that 2021 will mostly feel more like an elongated 2020....



Competing for Business in a Commodity Marketplace: Why Do Alternatives Exist?

Sasha Der Avanesian · [Management](#) · [Sep 2020](#)

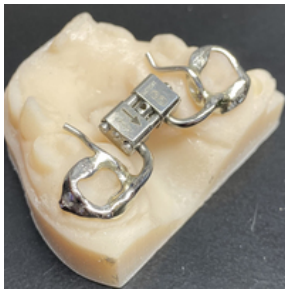
Ask yourself: "If my lab were gone today, what would I want my doctor to miss about me tomorrow?"



Treating a Patient with Challenging Terminal Dentition

Eric D. Kukucka · [My Biggest Problem Case and How I Solved It](#) · [Sep 2020](#)

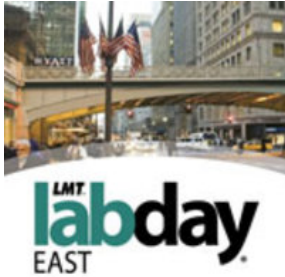
Eric Kukucka, DD, restores the smile of a young woman after years of oral health neglect.



[Treating a Cleft Palate Using a Two-Phase Approach](#)

Michael Wright · [My Biggest Problem Case and How I Solved It](#) · [Sep 2020](#)

Michael Wright, CDT, shares how his lab handled a challenging cleft palate treatment for a 7-year-old girl.



[LAB DAY® Chicago 2021 is Moving to May](#)

Judy Fishman · [Publisher's Page](#) · [Sep 2020](#)

We are very excited to announce the rescheduled date for LAB DAY® Chicago! As of now, only gatherings of 50 people maximum are permitted in the city so moving to the spring makes us way more confident that we...



[Do You Know a Technician Who's Under 40*...and Fabulous?](#)

Kim Molinaro · [40 Under Forty](#)

Despite the statistics about the rapid aging of our industry, there IS a younger generation of technicians vibrant and thriving in our community. If you know a technician under age 40 who deserves to be recognized for technical...



[Strategic Recovery: Uncertainty, Solidarity Continue](#)

Kelly Fessel Carr · [LMT Surveys](#) · [Sep 2020](#)

As dental laboratories continue to adjust to the new normal, LMT takes a deep dive into where business stands and how labs are managing their operations.



Welcome to the home of LAB DAY[®] online and the information hub of the dental laboratory industry.

Read articles and news from LMT Magazine, check out the community job board, connect and discuss ideas with industry peers, browse and review products, find and register for events and more!

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