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FMC 2020 is Now Virtual!

The [2020 Financial Management Conference and Expo](#) is the only conference created exclusively for home care and hospice financial managers is now **virtual**! Learn from and connect with the best in the industry, now from the convenience and comfort of your home office. Learn key strategies, gain insights, and discover the secrets that top home health and hospice financial managers use to keep their businesses ahead of the competition. [Learn more](#)

Essential Coronavirus Tools & Resources for Home Care & Hospice

As with any other newly identified virus there is much to learn about the disease process, mode of transmission, incubation period, symptoms, and treatment. We've developed a resource page to keep you informed. [Learn more](#)

Virtual Town Halls on COVID-19 for Home Care & Hospice

Join NAHC for a series of six virtual town halls devoted to disseminating knowledge about COVID-19 from home care and hospice leaders who have been on the front lines of this battle to the rest of the industry. Learn firsthand how it has affected their operations, staff, and patients. [Register now!](#)

Grow Your Network with NAHC

NAHC is the leading trade association for home care and hospice patients and their families – and for professionals like you – and we need your support to ensure that the home takes its rightful place at the center of American health care. [Join or Renew Today](#)

Private Duty Accreditation is Here!

Growth in the private duty industry over the past few years has led to calls for more oversight and regulation. Beat the mandates and stand out from your competition by becoming an accredited private duty home care agency now. [Learn more](#)

[NAHC Report](#)

- [HHS Issues Important Provider Relief Fund Clarifications](#) Jun 3 at 4:48 pm
- [CMS Releases Revised Survey Guidance](#) Jun 3 at 4:48 pm
- [CMS Issues Billing Guidance Related to Planned Test of Hospice-MA Carve-In](#) Jun 2 at 5:57 pm
- [FMC 2020: Management Skills to Strengthen and Protect Your Agency](#) Jun 2 at 5:55 pm
- [Subscribe to NAHC Newsletters](#)
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2020 Financial Management Conference is Now Virtual

NAHC President Bill Dombi announces that the 2020 Financial Management Conference in July will be virtual.

[Watch the video](#) for more details. [Learn More](#)

Call for Proposals for Education at the 2020 Home Care and Hospice Conference and Expo

Education in health care is always critical, but never more so than during and after a major health crisis, such as the one we are going through right now. Home care and hospice agencies continue to provide valuable services and care to patients and families and we must continue to provide them with the best education possible, to enable their life-saving work. [Learn more](#)

Essential Coronavirus Tools & Resources for Home Care & Hospice

As with any other newly identified virus there is much to learn about the disease process, mode of transmission, incubation period, symptoms, and treatment. We've developed a resource page to keep you informed. [Learn more](#)

2020 Financial Management Conference

Join us for the only conference created exclusively for home care and hospice financial managers. At the [2020 Financial Management Conference & Expo](#) you'll connect with the best in the industry! Learn key strategies, gain insights, and discover the secrets that top home health and hospice financial managers use to keep their businesses ahead of the competition. [Learn More](#)

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Agenda

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[June – October 2020 Jun – Oct 2020](#)

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COVID-19 Home Care & Hospice Town Hall – June 3

[Tickets](#)

Jun 3 @ 1:00 pm – 2:30 pm

Home Care & Hospice COVID-19 Town Hall

How COVID-19 Has Sparked New Opportunities for Private Duty Care

Wednesday, June 3, 2020

1:00-2:30 pm Eastern

[**REGISTER**](#)

Webinar Description:

New data from a recent survey of family healthcare decision makers reveals that families have had a fundamental shift in their perceptions and expectations of healthcare providers due to the pandemic. The research indicates a strong preference for care delivered at home versus inpatient healthcare facilities. This situation opens up new opportunities for private duty care at home. Yet families have high expectations from providers that connect to issues of trust, credibility and control. This session examines the data and its implications for your private duty service to build its brand and grow patient census.

Please invite your colleagues.

FREE to attend!

Faculty

- **Stephanie Johnston, MBA, President & CEO, Transcend Strategy Group**
Stephanie Johnston, MBA, is president and CEO of Transcend Strategy Group, a team of advisors working with senior care providers to increase referrals, reduce turnover and improve patient experience. Stephanie writes and speaks extensively on strategic planning, leadership, continuous improvement and talent development. Her personal experiences in caregiving led her to leave a *Fortune 500* management career for the senior care industry. Stephanie serves on boards and committees for the National Association for Home Care & Hospice, the National Hospice and Palliative Care Association and the Private Duty Homecare Association.
- **Stan Massey, Partner & Lead Consultant, Transcend Strategy Group**
For the past 19 years, Stan Massey has been the nation's leading expert in brand and marketing for hospice organizations. He has worked on marketing, communications and planning projects for more than 40 homecare organizations, coast to coast. Every client that has followed his advice has experienced exponential revenue growth. Guided by research, Stan skillfully crafts plans and communications that yield

exceptional results – increasing referrals, elevating quality, reducing turnover and improving patient experience. Stan has served as a keynote or session speaker at more than 30 state hospice conferences and a dozen national homecare conferences.

[REGISTER](#)

(Note: If you've registered for one webinar in the series, you are automatically registered for all of the webinars.)

[Read more](#)

Categories: [webinars](#) Tags: [COVID-19](#) [PDHCA](#) [PDHCA webinar](#) [private duty](#)

[Jun](#)

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[2020](#)

Home Care Industry COVID-19 Legislative Update Webinar Series – Part 7

[Tickets](#)

Jun 4 @ 12:00 pm – 2:00 pm

Home Care Industry COVID-19 Legislative Update Webinar Series Part 7

Thursday, June 4, 2020, 12:00-2:00 pm Eastern

[Register](#)

NAHC has partnered with Littler Mendelson, the Home Care Association of America (HCAOA), and the Private Duty Homecare Association (PDHCA) to provide a weekly webinar series to assist home health and home care providers to navigate through the complex and seemingly ever changing legal landscape brought about by the COVID-19 pandemic. The goal of this series is to bring the industry together for real time advocacy and legal updates, practical guidance in light of the same, and provide a forum to get the answers to your most pressing questions. Our industry is needed now more than ever and we ask you to tune in for this series and continue to do your part to keep our patients and clients safe.

In part seven of this series, our team will provide an in depth analysis of the most pertinent legislative updates impacting our industry, as well as provide a status update and implications of the New York State Lawsuit against the Department of Labor and the most recent guidance release by the Small Business Administration as it pertains to the Paycheck Protection Program. We will also peer into the future of the workplace and address the employment and labor law changes that are here to stay as a result of COVID-19 and discuss practical solutions to help you navigate this post-pandemic world.

The goal of this series is to bring the industry together for real-time advocacy and legal updates, practical guidance in light of the same, and provide a forum for answers to your most pressing questions. Our industry is needed now more than ever, and we ask you to tune in for this series and continue to do your part to keep our patients and clients safe.

You will receive a recording of the webinar if you register even if you cannot attend the webinar in real time. These webinars will be substantive in nature and cumulative, such that one will build on the other.

FREE to attend!

Faculty

- Angelo Spinola, Shareholder, Littler Mendelson
- William Vail, Special Counsel, Littler Mendelson
- Bill Dombi, President, NAHC
- Vicki Hoak, Executive Director, HCAOA

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[Jul](#)

[16](#)

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Private Duty: Current Trends in Regulatory & Legal Issues: Anatomy of a DOL Investigation

[Tickets](#)

Jul 16 @ 2:00 pm – 3:30 pm

Private Duty: Current Trends in Regulatory & Legal Issues: Anatomy of a DOL Investigation

Thursday, July 16, 2020 ; 2:00-3:30 Eastern

[REGISTER](#)

More information will be available soon.

Program Faculty:

- Brittnei Salerno, Chairman, Private Duty Homecare Association
- William A. Dombi, Esq., President, NAHC
- Angelo Spinola, Esq., Shareholder, Littler Mendelson

Registration:

Live Event and Recording Registration is FREE

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The Event is Free, but Registration is Required!

Don't Miss the Next Session:

[October 8, 2020](#)

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Categories: [webinars](#) Tags: [PDHCA](#) [private duty](#) [private duty webinar](#)

[Jul](#)

[27](#)

[Mon](#)

[2020](#)

2020 Financial Management Conference (VIRTUAL) @ VIRTUAL

[Tickets](#)

Jul 27 – Jul 30 all-day

2020 Financial Management Conference (VIRTUAL) July 27-30, 2020

This year, due to travel restrictions and the continuing threat of COVID-19, the National Association for Home Care & Hospice has decided to make the [Financial Management Conference](#) (FMC) a virtual event so you can meet safely and learn from the best in the industry, from the comfort of your home office.

FMC is the only conference focused on the financial operations of home care and hospice agencies and attracts C-suite, executives and other leaders from across the country.

Each year, approximately 450 attendees come to gain insights from financial experts, to network with peers, and to interact with business partners who can provide them with the tools their businesses are looking for. In addition to the Expo, NAHC offers multiple advertising, sponsorship, and promotional opportunities at FMC.

[Read more](#)

Tags: [financial management conference](#) [HHFMA](#) [home care](#) [financial managers](#) [hospice](#) [financial managers](#) [NAHC](#) [FMC](#)

[Oct](#)

[8](#)

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[2020](#)

Private Duty: Current Trends in Regulatory & Legal Issues: Exempt v. Non-Exempt

[Tickets](#)

Oct 8 @ 2:00 pm – 3:30 pm

Private Duty: Current Trends in Regulatory & Legal Issues: Exempt v. Non-Exempt

Thursday, October 8, 2020 ; 2:00-3:30 Eastern

[REGISTER](#)

More information will be available soon.

Program Faculty:

- Brittnei Salerno, Chairman, Private Duty Homecare Association
- William A. Dombi, Esq., President, NAHC
- Angelo Spinola, Esq., Shareholder, Littler Mendelson

Registration:

Live Event and Recording Registration is FREE

[REGISTER](#)

The Event is Free, but Registration is Required!

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[Oct](#)

[18](#)

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2020 Home Care and Hospice Conference and Expo @ Tampa, FL

[Tickets](#)

Oct 18 – Oct 20 all-day

Registration will open in the spring. To learn more about the Home Care and Hospice Conference and Expo, please visit the 2019 conference website, [here](#).

[Read more](#)

Tags: [home care conference](#) [hospice conference](#) [NAHC annual meeting](#) [NAHC conference](#)
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NAHC in the News

- [Home Care Agency deploys remote monitoring technology to track Covid-19 patients at home \(NS Medical Devices\)](#) May 29 at 12:17 pm
- [The Legal Case for Home Health Telehealth Reimbursement \(HHCN\)](#) May 29 at 12:15 pm

- [Creative COVID-19 Investments Likely to Pay Off Down the Road for Home Care Providers \(HHCN\)](#)_May 28 at 3:53 pm
- [Pandemic Hits Hospice Revenues \(Hospice News\)](#)_May 27 at 1:05 pm
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